

Print vs. Web - September 2011 (Q3) MMO Web Briefing Notes

Why clients should monitor both print and web newspaper sources

How was the data compared?

Searches across ten national newspaper websites are carried out for 24 terms, over one week. This process is repeated by searching ClipShare. The results show the proportion of articles that are unique to each medium. Articles in both content sets are then cross-checked and matched by headline using a manual process which can therefore accommodate variances in the wording, form and punctuation used in the headline.

The data used for the analysis was taken from 19th to 25th September 2011 (including one day either side to allow for processing). This exercise is undertaken quarterly to allow analysis of trends over time.

Titles included in the analysis

Daily (Sunday) Express

Daily Mail / MOS

Daily (Sunday) Mirror

Daily (Sunday) Star

The Daily (Sunday) Telegraph

www.express.co.uk

www.dailymail.co.uk

www.mirror.co.uk

www.dailystar.co.uk

www.telegraph.co.uk

Financial Times <u>www.ft.com</u>

The Guardian / Observer www.guardian.co.uk
The Independent / IOS www.independent.co.uk

The Sun* www.thesun.co.uk
The (Sunday) Times www.thetimes.co.uk

Search Terms used

University of York
 CNN

3. Coventry University 4. London School of Economics

5. Bentley Motors Limited 6. Deutsche Bank

7. Citroen UK Limited 8. Aldi

9. Department of Work & Pensions 10. Samsung

11. Government Communications Headquarters12. Sony Ericsson13. Polydor Records14. PFIZER

Mercury Music Group
 GLAXOSMITHKLINE
 Greenpeace
 Scottish Parliament

19. Dogs Trust20. Crown Office21. THAILAND TOURISM22. Knight Frank

Articles excluded from the analysis

- Multiple versions
- Advertisements
- Simple radio or TV listings

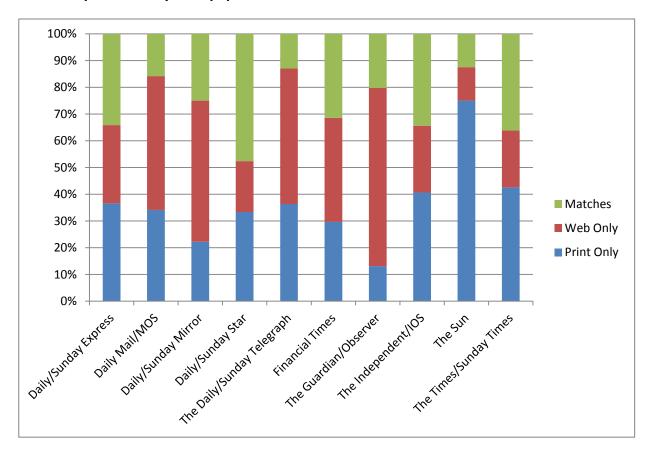
- User Comments
- Simple Stock Prices
- Online video articles.

Articles included

- Variations of search terms (e.g. GSK for GlaxoSmithKline)
- The Guardian Blogs
- Court Circulars
- Reader Offers.

Results

Total hits presented by newspaper title

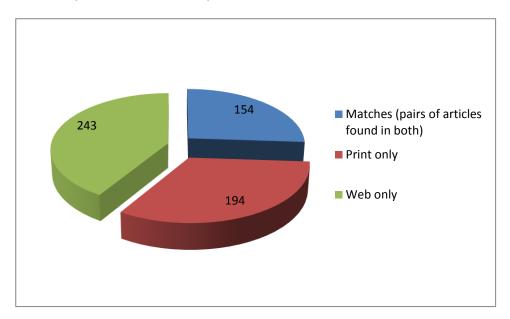


Title Totals

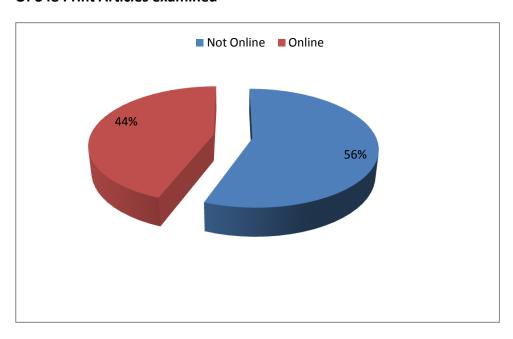
	Print	Web		
Title Totals	only	Only	Matches	Total
Daily/Sunday Express	15	12	14	41
Daily Mail/MOS	28	41	13	82
Daily/Sunday Mirror	8	19	9	36

Daily/Sunday Star	7	4	10	21
The Daily/Sunday Telegraph	28	39	10	77
Financial Times	32	42	34	108
The Guardian/Observer	11	56	17	84
The Independent/IOS	13	8	11	32
The Sun	12	2	2	16
The Times/Sunday Times	40	20	34	94
Total	194	243	154	591

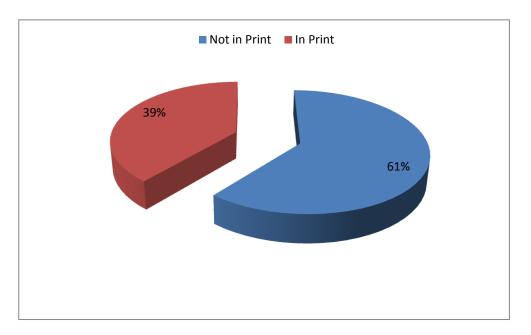
591 Hits (745 distinct articles)



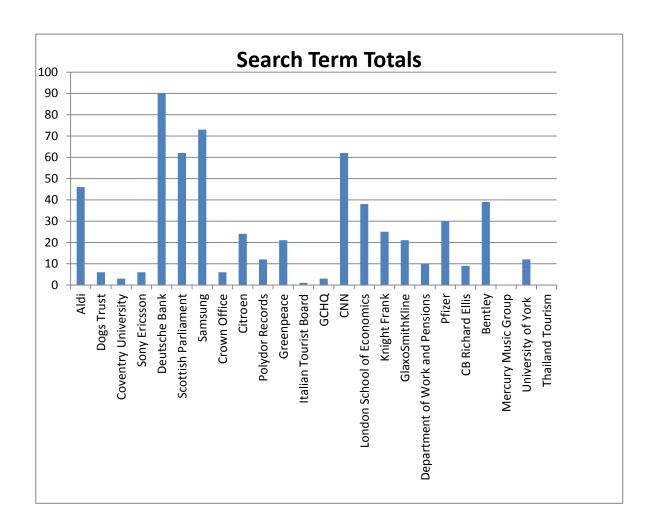
Of 348 Print Articles examined



Of 397 Web Articles Examined



Results by Search Term

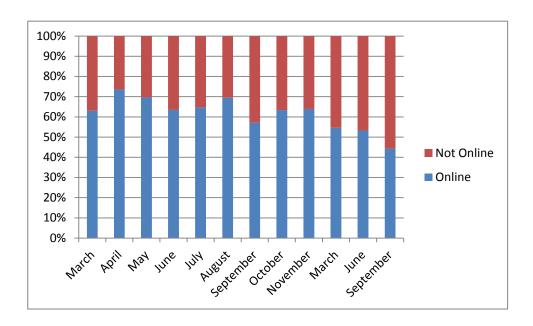


Conclusion

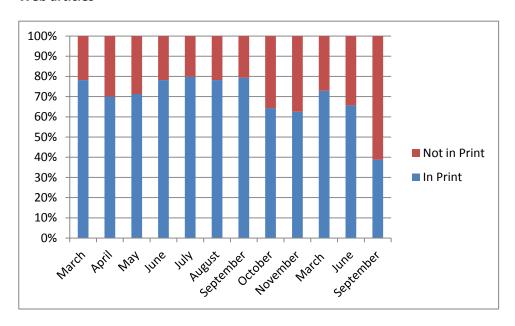
This quarter has seen a large increase in the amount of Web Only content. This is particularly significant on guardian.co.uk, telegraph.co.uk and dailymail.co.uk, and to a lesser extent the FT.com. The Sun has the least amount of crossover content and our search terms appear only occasionally on thesun.co.uk.

Month-on-month results

Print articles



Web articles



Examples of articles that are unique to web

This is not a complete list, but gives examples of some articles in the September analysis that were found to be unique to the web and not found in print.

Keyword: Pfizer

http://www.mirror.co.uk/news/top-stories/2011/09/23/man-arrested-over-contaminated-nurofen-plus-tablets-115875-23441725/

 $\frac{http://www.telegraph.co.uk/finance/newsbysector/pharmaceuticals and chemicals/8785905/Fitch-downgrades-Pfizer-ahead-of-Lipitor-patent-loss.html}{}$

http://www.telegraph.co.uk/news/uknews/crime/8786161/Man-arrested-over-Nurofen-contamination.html

http://www.ft.com/cms/s/2/7e7a8dec-e2cc-11e0-93d9-00144feabdc0.html#axzz1aOAfdPz8

http://www.guardian.co.uk/business/2011/sep/25/nurofen-contamination-inquiry-man-charged

 $\underline{http://www.dailymail.co.uk/health/article-2039400/Does-cholesterol-hold-key-vaccine-Aids-Scientists-way-stop-HIV-damaging-immune-system.html$

Keyword: University of York

http://www.express.co.uk/posts/view/271979/Is-orange-peel-new-superfuel-

http://www.guardian.co.uk/education/2011/sep/23/community-way-with-languages?INTCMP=SRCH

Keyword: Department for Work & Pensions

http://www.dailymail.co.uk/news/article-2039083/Benefits-cheat-ill-turn-bed-working-10-hour-shifts-waitress-Paris.html

http://www.dailymail.co.uk/news/article-2039083/Benefits-cheat-ill-turn-bed-working-10-hour-shifts-waitress-Paris.html

Keyword: Samsung

http://www.dailymail.co.uk/sciencetech/article-2040249/iPhone-5-release-date-2011-Has-October-4-pegged-Apple-launch.html

http://www.dailymail.co.uk/sciencetech/article-2039603/iPhone-5-release-date-threat-Samsung-aggressively-defend-patents-Apple.html

http://www.dailystar.co.uk/posts/view/211921

http://www.guardian.co.uk/business/feedarticle/9859394

http://www.express.co.uk/posts/view/273376

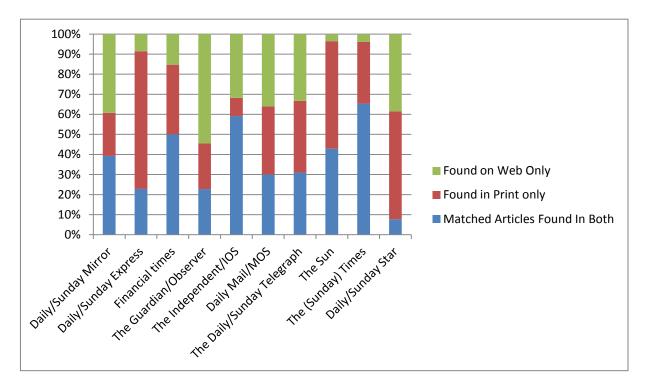
http://www.ft.com/cms/s/2/8e82ccee-e426-11e0-b4e9-00144feabdc0.html#axzz1d8Gv9EuN

http://www.telegraph.co.uk/technology/news/8779777/Internet-connected-TV-overshadows-3D.html

Previous results

Content from 28th February to 6th March 2011 (including one day either side to allow for processing).

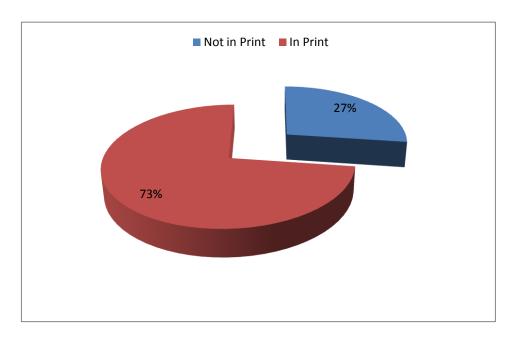
Total hits presented by newspaper title



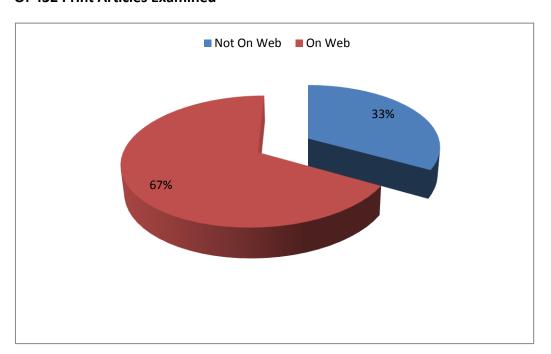
Title Totals

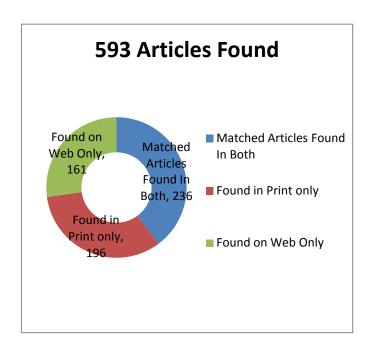
Title Totals	Matched Articles Found In Both	Found in Print only	Found on Web Only	Total
Daily/Sunday Mirror	11	6	11	28
Daily/Sunday Express	8	24	3	35
Financial times	36	25	11	72
The Guardian/Observer	20	20	48	88
The Independent/IOS	26	4	14	44
Daily Mail/MOS	30	34	36	100
The Daily/Sunday Telegraph	26	30	28	84
The Sun	12	15	1	28
The (Sunday) Times	66	31	4	101
Daily/Sunday Star	1	7	5	13
Total	236	196	161	593

Of 397 Web Articles examined

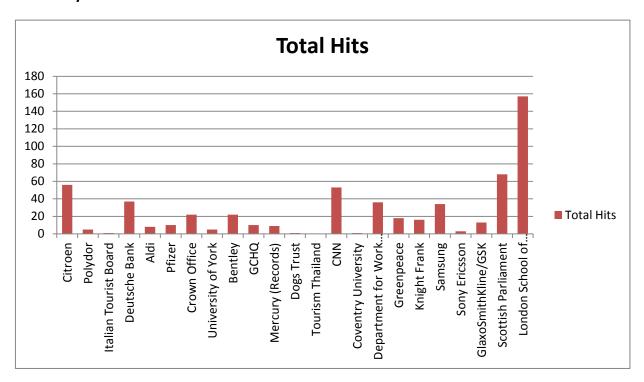


Of 432 Print Articles Examined





Results by Search Term



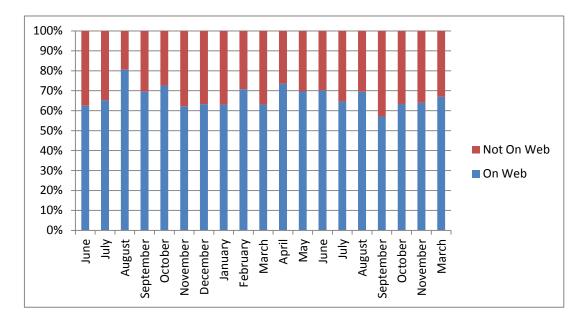
Conclusion

Trends remain fairly consistent with N&S continuing to release the majority of their content in Print only - whereas the majority of Guardian content is on the web.

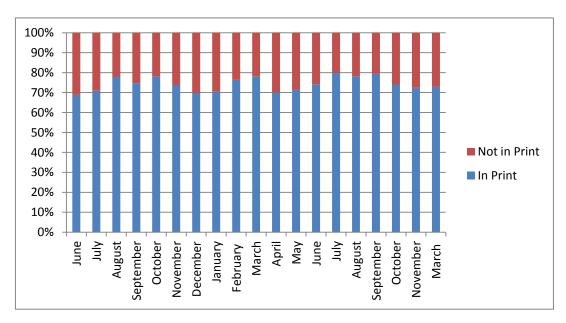
The Sunday Times, The Times and The Independent have the most commonly available content, with a majority of their articles being published in both mediums.

Month-on-month results

Print articles matched to web

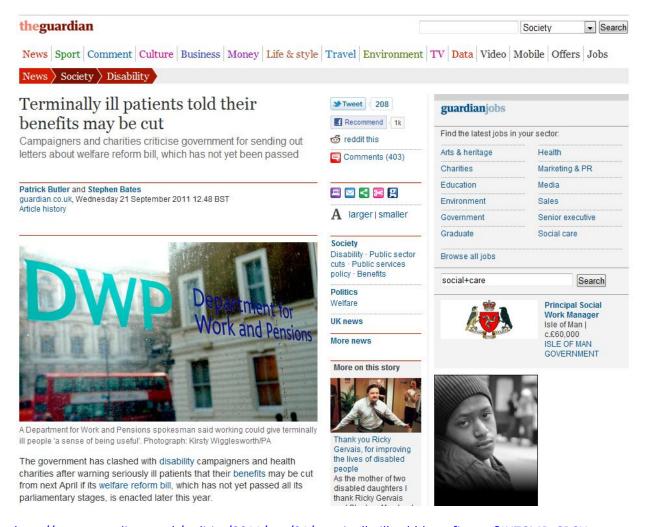


Web articles matched to newspapers



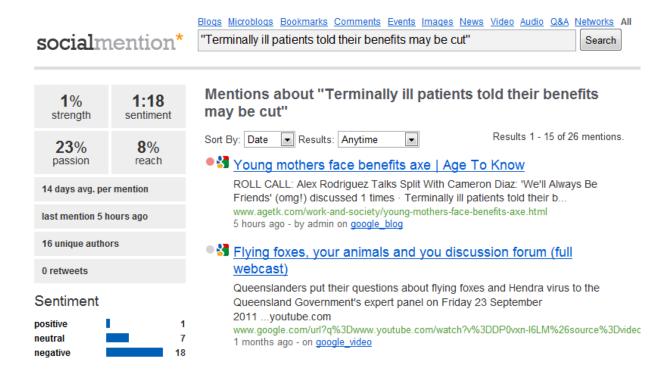
Social mentions - a case study

Articles containing the keyword "DWP" or "Department for Work and Pensions" included this article which was published on the Guardian online website but not in print:



http://www.guardian.co.uk/politics/2011/sep/21/terminally-ill-told-benefits-cut?INTCMP=SRCH

The news story quickly becomes viral and is shared or mentioned in social media websites.



- The article is the subject of 26 mentions on websites.
- The 'Passion' measure of the likelihood that the brand is being discussed is 23%
- The 'Sentiment' shows there are 18 negative comments.
- The article is the subject of 219 Tweets in the past 49 days.



Website usage and trends

ABC (Audit Bureau of Circulations) produce monthly statistics which show key website audience figures and compare Newspaper websites monthly browsers (total visits) year on year.

All websites show a significant increase in visits in 2011 ranging from +15% for Mirror up to +52% for Daily Mail.

Website	Yr on Yr change 2011	Monthly browsers
Mail online	+52.17%	67,606,156
Guardian	+43.17%	52,086,069
Telegraph	+43.17%	37,977,383
Indepenent	+18.88%	14,675,273
Mirror group	+15.28	12,583,500

Reference sources

http://www.abc.org.uk/

http://www.guardian.co.uk/media/2011/oct/27/

www.compete.com

www.socialmentions.com

www.topsy.com

www.tweetbuzz.us

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